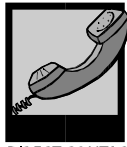
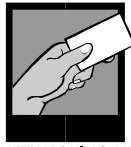


Get Clients NOW!™ Action Worksheet

What strategies will you use?



1. DIRECT CONTACT AND FOLLOW-UP



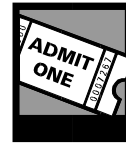
2. NETWORKING AND REFERRAL BUILDING



3. PUBLIC SPEAKING



4. WRITING AND PUBLICITY



5. PROMOTIONAL EVENTS



6. ADVERTISING

Where are you stuck? Filling the pipeline Following up Getting presentations Closing sales

How much business do you have now? _____

How much business do you *really* want? _____

What would that get you? _____

What is your program goal? _____

What will be your reward? _____

Success Ingredients

Target Date

1. _____
2. _____
3. _____

Daily Actions

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Special Permission _____